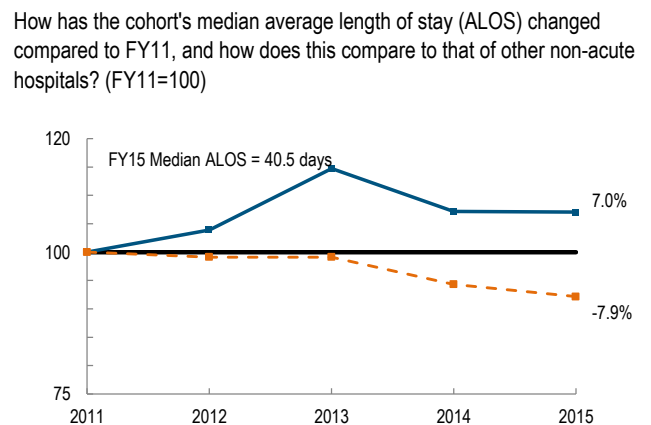
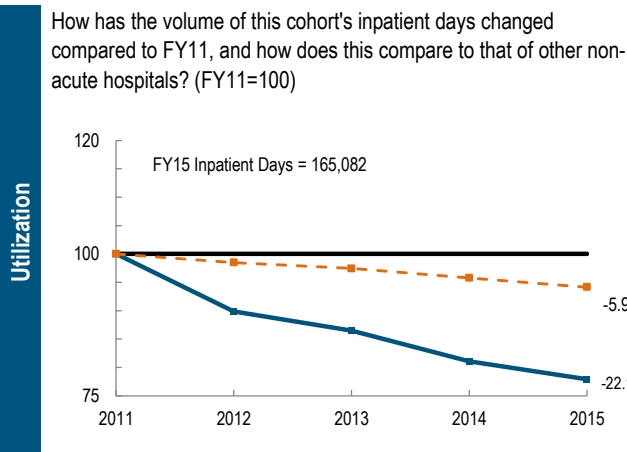
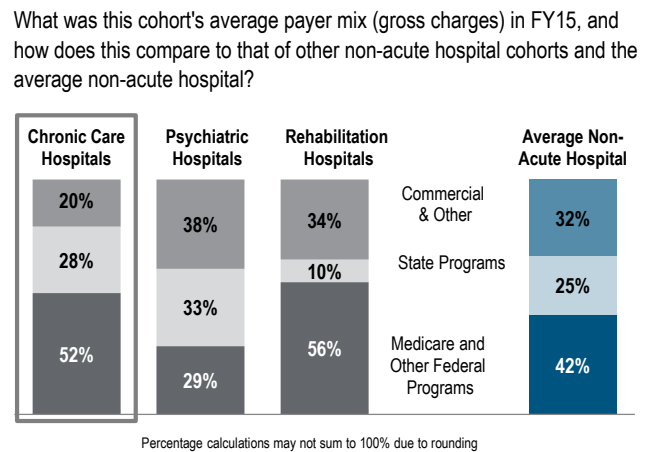
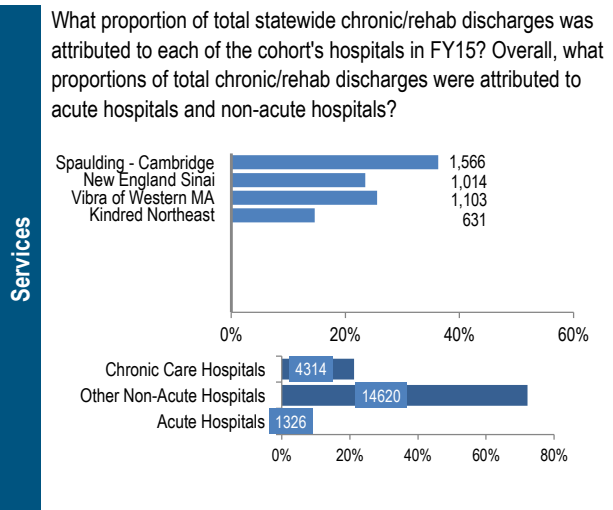


CHRONIC CARE HOSPITALS

2015 Hospital Profile

Chronic care hospitals are non-acute hospitals with an average length of patient stay greater than 25 days. These hospitals typically provide longer-term care, such as ventilator dependent care. Medicare classifies chronic hospitals as Long-Term Care Hospitals, using the same 25-day threshold. The number of chronic care hospitals in Massachusetts decreased from six to four between FY14 and FY15. Radius Specialty closed in October 2014 and Spaulding North Shore closed in July 2015. Chronic care hospitals cohort treated 21% of all chronic and rehabilitation cases in FY15, while other non-acute hospitals treated 72% and acute hospitals treated 7%. Only one out of the four chronic care hospitals earned a profit in FY15. Inpatient days at chronic care hospitals decreased 22.1% between FY11 and FY15.

At a Glance	Hospitals in Cohort:	
	Kindred Hospital Northeast	New England Sinai Hospital
	Vibra Hospital of Western Massachusetts	Spaulding Hospital Cambridge
	Total Beds:	
	819 (22.0% of total non-acute hospitals)	80.0%, > total non-acute hospitals (67.6%)
	Median % Occupancy:	
	61.3%, < total non-acute hospitals (79.1%)	Total Gross Revenue in FY15:
	Total Inpatient Days:	\$589 million (25.1% of total non-acute hospitals)
	165,082 (16.4% of total non-acute hospitals)	Inpatient:Outpatient Revenue in FY15:
	Total Inpatient Discharges:	99%:1% (total non-acute hospitals = 84%:16%)
	4,319 (7.7% of total non-acute hospitals)	



For descriptions of the metrics, please see Technical Appendix.

Key:
— Cohort
- - - Statewide

CHRONIC CARE HOSPITALS

2015 Hospital Profile

Utilization Trends	Volume of Inpatient Days					
		FY11	FY12	FY13	FY14	FY15
	Kindred Northeast	46,258	37,474	34,555	33,984	31,721
	Vibra of Western MA	57,745	55,614	54,367	55,175	52,426
	New England Sinai	57,612	47,481	44,873	35,467	33,984
	Spaulding - Cambridge	50,318	49,917	49,507	47,169	46,951

Utilization Trends	Average Length of Stay (Days)					
		FY11	FY12	FY13	FY14	FY15
	Kindred Northeast	41.3	43.9	54.7	46.2	49.9
	Vibra of Western MA	51.2	48.0	48.6	52.9	47.5
	New England Sinai	34.4	34.8	38.3	34.9	33.5
	Spaulding - Cambridge	26.8	26.5	28.2	27.7	30.0

Utilization Trends	Volume of Outpatient Visits					
		FY11	FY12	FY13	FY14	FY15
	Kindred Northeast	Hospital information suppressed. See technical appendix for details.				119
	Vibra of Western MA	This hospital does not provide outpatient services				
	New England Sinai	72,423	94,938	32,520	29,013	18,620
	Spaulding - Cambridge	386	249	323	282	282

Patient Revenue Trends	Net Patient Revenue per Inpatient Day					
		FY11	FY12	FY13	FY14	FY15
	Kindred Northeast	\$1,048	\$1,101	\$1,012	\$1,062	\$1,065
	Vibra of Western MA	\$864	\$963	\$916	\$971	\$969
	New England Sinai	\$1,238	\$1,251	\$1,224	\$1,155	\$1,185
	Spaulding - Cambridge	\$1,244	\$1,284	\$1,350	\$1,390	\$1,446

Utilization Trends	Total Net Outpatient Revenue (in millions)					
		FY11	FY12	FY13	FY14	FY15
	Kindred Northeast	Hospital information suppressed. See technical appendix for details.				\$0.1
	Vibra of Western MA	This hospital does not provide outpatient services				
	New England Sinai	\$3.4	\$4.2	\$2.2	\$1.9	\$0.9
	Spaulding - Cambridge	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0

Financial Performance	Total Revenue, Cost, and Profit (Loss) in FY2015					
		Operating Revenue	Total Revenue	Costs	Income (Loss)	Total Margin
	Kindred Northeast	\$33.9	\$33.9	\$35.5	(\$1.6)	-4.8%
	Vibra of Western MA	\$52.8	\$53.0	\$53.5	(\$0.5)	-0.9%
	New England Sinai	\$43.5	\$43.3	\$44.5	(\$1.1)	-2.6%
	Spaulding - Cambridge	\$73.5	\$73.5	\$73.0	\$0.45	0.6%

For descriptions of the metrics, please see Technical Appendix.